

Flexible capital for established businesses.

Longfellow invests in established businesses across Australia and New Zealand. We typically invest where traditional capital is difficult to access or does not fit with your plans. Our capital can support a wide range of situations.

THE SITUATIONS WE SUPPORT

I Ownership transitions

Succession, management buyouts, shareholder exits and partial sales. We provide capital that can allow owners and families realise value without giving up control of their business.

II Refinancing and recapitalisation

Replacing a tired lender, refinancing an upcoming loan or releasing capital from the balance sheet to shareholders without an outright sale.

III Growth and acquisitions

Funding expansion, capital expenditure or an acquisition where bank appetite is unavailable but private equity investment may be unattractive.

IV Balance sheet pressure

Companies carrying too much debt, working through difficult loans or facing covenant or liquidity strain. We can support fundamentally sound businesses that are going through a temporary situation.

V Special situations

We can provide capital where dislocation or complexity requires speed and unconventional capital.

IN BRIEF

INVESTMENT

Up to A\$100 million per situation

INSTRUMENTS

Credit and equity

GEOGRAPHY

Australia and New Zealand

DILIGENCE

We undertake targeted due diligence

DISCRETION

We sign NDAs so you can speak confidentially without the risk of staff, suppliers or competitors knowing