

Longfellow is a hybrid capital and special situations investor.

We work alongside advisers whose clients need capital that may sit outside the traditional private credit and private equity mandates. We can provide flexible, non-dilutive capital as well as structured instruments for special situations.

MANDATE

I	SITUATIONS	• Ownership transitions, succession and management buyouts. • Balance sheet stress and covenant pressure. • Lender fatigue and bank refinancings. • Recapitalisations and dividend recapitalisations. • Growth and acquisition funding. • Bridge financings. • Stressed and distressed debt.
II	INSTRUMENTS	• Senior, unitranche and junior debt. • Bankruptcy funding. • Mezzanine and holdco notes. • Preferred and common equity. • Convertibles. • Hybrid and structured instruments. • Minority positions.
III	COMMITMENT	Up to A\$100 million per investment, with the ability to scale up alongside co-investors.
IV	GEOGRAPHY	Australia and New Zealand.
V	SECTOR	Sector agnostic. We focus on established businesses with cash flows or assets. We do not invest in pre-revenue or venture transactions.
VI	TIMELINE	We can move quickly based on the situation and are targeted with our due diligence.